Lupin GmbH, Zug

Financial Statements for the year ended 31 March 2020 and Report of the Statutory Auditor

Deloitte.

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Report of the Statutory Auditor

To the Partners' Meeting of **Lupin GmbH, Zug**

Report of the Statutory Auditor on the Financial Statements

As statutory auditor, we have audited the accompanying financial statements of Lupin GmbH, which comprise the balance sheet as at 31 March 2020, and the income statement and notes for the year then ended.

Managing Officers' Responsibility

The Managing Officers are responsible for the preparation of these financial statements in accordance with the requirements of Swiss law and the company's articles of incorporation. This responsibility includes designing, implementing and maintaining an internal control system relevant to the preparation of financial statements that are free from material misstatement, whether due to fraud or error. The Managing Officers are further responsible for selecting and applying appropriate accounting policies and making accounting estimates that are reasonable in the circumstances.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Swiss law and Swiss Auditing Standards. Those standards require that we plan and perform the audit to obtain reasonable assurance whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers the internal control system relevant to the entity's preparation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control system. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of accounting estimates made, as well as evaluating the overall presentation of the financial statements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements for the year ended 31 March 2020 comply with Swiss law and the company's articles of incorporation.



Lupin GmbH Report of the Statutory Auditor for the year ended 31 March 2020

Report on other legal requirements

We confirm that we meet the legal requirements on licensing according to the Auditor Oversight Act (AOA) and independence (article 728 Code of Obligations (CO)) and that there are no circumstances incompatible with our independence.

In accordance with article 728a para. 1 item 3 CO and Swiss Auditing Standard 890, we confirm that an internal control system exists, which has been designed for the preparation of financial statements according to the instructions of the Managing Officers.

We further confirm that the proposed appropriation of available earnings complies with Swiss law and the company's articles of incorporation. We recommend that the financial statements submitted to you be approved.

Deloitte AG

Matthias Gschwend Licensed Audit Expert Auditor in Charge Eszter Barkow Licensed Audit Expert

Zurich, 20 May 2020 MGS/EBA/sdo

Enclosures

- Financial statements (balance sheet, income statement and notes)
- Proposed appropriation of available earnings

LUPIN GMBH



BALANCE SHEET AT 31 MARCH 2020 AND 31 MARCH 2019

| | | CHF | USD | CHF | USD |
|---|-------|------------|------------|------------|------------|
| Assets | Notes | 31.03.2020 | 31.03.2020 | 31.03.2019 | 31.03.2019 |
| Cash and cash equivalents | 3.1. | 905,093 | 940,063 | 1,974,991 | 1,985,261 |
| Trade receivables | 3.2. | 4,038,591 | 4,194,631 | 2,662,709 | 2,676,555 |
| Other current receivables | | 563,658 | 585,437 | 223,577 | 224,740 |
| Total current assets | | 5,507,342 | 5,720,131 | 4,861,277 | 4,886,556 |
| Tangible fixed assets | 3.3. | 15,758 | 16,367 | 20,857 | 20,965 |
| Total non-current assets | | 15,758 | 16,367 | 20,857 | 20,965 |
| Total assets | | 5,523,100 | 5,736,498 | 4,882,134 | 4,907,521 |
| Liabilities | | | | | |
| Accounts Payable | 3.4. | 491,162 | 510,139 | 883,920 | 888,516 |
| Other current liabilities | 3.5. | 3,427 | 3,559 | 14,565 | 14,641 |
| Provisions | 3.6. | 2,606,185 | 2,706,881 | 1,814,412 | 1,823,847 |
| Deferred foreign currency translation gain | 2. | 4,145 | - | 83,003 | - |
| Total current Liabilities | | 3,104,919 | 3,220,579 | 2,795,900 | 2,727,004 |
| Equity | | | | | |
| Partners' capital | | 20,000 | 21,524 | 20,000 | 21,524 |
| Statutory capital reserves from capital contributions | 3.7. | 1,480,000 | 1,489,061 | 1,480,000 | 1,489,061 |
| Legal retained earnings | | 4,000 | 4,139 | 4,000 | 4,139 |
| Voluntary retained earnings | | 914,181 | 1,001,195 | 582,234 | 665,793 |
| Total Partners' equity | | 2,418,181 | 2,515,919 | 2,086,234 | 2,180,517 |
| Total equity and liabilities | | 5,523,100 | 5,736,498 | 4,882,134 | 4,907,521 |

LUPIN GMBH



INCOME STATEMENT FOR THE YEARS ENDED 31 MARCH 2020 AND 31 MARCH 2019

| | Notes | CHF 01.04.2019- 31.03.2020 | USD 01.04.2019- 31.03.2020 | CHF 01.04.2018- 31.03.2019 | USD 01.04.2018- 31.03.2019 |
|--|-------|----------------------------------|----------------------------------|----------------------------------|----------------------------------|
| Net revenue from services | | 11,736,673 | 11,858,819 | 7,418,131 | 7,512,031 |
| Personnel expenses | | (8,303,681) | (8,390,099) | (4,773,334) | (4,833,756) |
| Other operational costs | | (2,806,790) | (2,836,000) | (2,267,855) | (2,296,562) |
| Depreciation on tangible fixed assets | | (9,656) | (9,757) | (7,368) | (7,461) |
| Total operating expenditure | | (11,120,127) | (11,235,856) | (7,048,557) | (7,137,780) |
| Other Expenses | 3.8 | (263,852) | (266,598) | (165,196) | (167,287) |
| Operating profit | | 352,694 | 356,365 | 204,377 | 206,964 |
| Forex translation loss | 2 | (37,613) | (38,005) | (23,649) | (23,948) |
| Extr., non-recurring or prior period income | 3.9 | 29,394 | 29,700 | 3,977 | 4,028 |
| Total other income (loss) | | (8,219) | (8,305) | (19,672) | (19,921) |
| Annual Profit before tax | | 344,475 | 348,060 | 184,706 | 187,044 |
| Direct taxes | | (12,528) | (12,658) | (13,593) | (13,765) |
| Annual profit | | 331,947 | 335,402 | 171,113 | 173,279 |
| Profit Carried Forward | | 582,234 | 665,793 | 411,121 | 492,514 |
| Allocation to legal reserves | | | - | - | - |
| Voluntary Retained earnings, end of the year | | 914,181 | 1,001,195 | 582,234 | 665,793 |

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2020 AND 2019



(including additional information)

1. General information

General information

Company's principal activity is to provide management services to the Lupin group entities across the globe.

Legal form, registered office and capital

Lupin GmbH was incorporated in Switzerland on 15th August 2013. The Partner's capital amounts to CHF 20.000. As of 4th May 2016, the registered office of Lupin GmbH is located in Zug, Landys & Gyr Strasse 1.

Information on full-time positions on annual average

Lupin GmbH has an annual average of full-time positions less than 10 FTE.

2. Key accounting and valuation principles

Basic principle

Principles of financial reporting

The present annual accounts for Lupin GmbH have been prepared in accordance with the regulations of Swiss financial reporting law. The main accounting and valuation principles used, which are not already specified by the Code of Obligations, are described as follows.

Estimates and assumptions made by management

Financial reporting under the Code of Obligations requires certain estimates and assumptions to be made by management. These are made continuously and are based on past experience and represent the best estimate at the moment they are made. The results subsequently achieved may deviate from these estimates.

Actual items in the annual accounts, which are based on the estimates and assumptions made by management are provisions.

Foreign currency items

Since most of transactions of the company, including the cash flow, income and expenditure, are transacted in USD, the functional currency is nominated as USD. Transactions in currencies other than USD are converted into USD using the exchange rate prevailing at the transaction date or average rate of exchange. The presentational currency of the financial statements is the CHF. The USD amount represent the amounts in functional currency.





The USD figures have been converted into CHF using the historical exchange rate for equity in foreign currency. Non-current assets (Tangible Assets) and all the short and long term monetary receivables and payables denominated in foreign currency are converted into CHF at the exchange rates at the balance sheet date (CY: 1 USD = CHF 0.9628, PY: 1 USD = CHF 0.9948). The Partners Equity items (Share Capital and Capital Reserves) are presented at the historical rate. All items in the income statement have been converted using the average exchange rate for the year (CY: 1 USD = CHF 0.9897, PY: 1 USD = CHF 0.9875).

In the prior year the net conversion gain in the amount of CHF 83'003 has been deferred in the balance sheet as the deferred foreign currency translation gain. In the current year, the net conversion gain in the amount of CHF 4'146 is also recognized in the balance sheet account as the deferred foreign currency translation gain.

Related parties

Related parties include parent company, subsidiary companies and other related companies. Parent company is a company that owns more than 50% of the voting shares. Subsidiaries are defined as companies in which is held directly more the 50% of the voting shares. All the other related companies are considered affiliated companies.

Transactions with related parties must take place under proper market conditions (dealing at an arm's length) and covered with the agreements.

Trade receivables

Trade receivables are recorded at their original net invoice amount, less, if necessary a value adjustment for specific receivables carrying risk (contingency reserves).

Tangible fixed assets

The straight-line depreciation method is used for tangible fixed assets according to their expected useful life.

Computers and hardware - 3 years

If there is any evidence of an over-valuation, the accounting values are checked and adjusted where necessary.

Revenue recognition

Lupin GmbH records the gross invoice amounts from services income, after deduction of value-added tax, as revenue from services. Revenue from service charges is recognized on rendering of the related services in accordance with the terms of the agreements. Revenue is recognized when it is reasonably certain that the ultimate collection will be made.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2020 AND 2019



3. Information relating to items on the balance sheet and income statement

3.1. Cash and cash equivalents

| | CHF 31.03.2020 | USD 31.03.2020 | CHF 31.03.2019 | USD 31.03.2019 |
|-----------------|-------------------|-------------------|-------------------|-------------------|
| of which in CHF | 19,428 | 20,178 | 887,819 | 892,436 |
| of which in USD | 885,665 | 919,885 | 1,087,172 | 1,092,825 |
| Total | 905,093 | 940,063 | 1,974,991 | 1,985,261 |

3.2. Trade receivables

| | CHF 31.03.2020 | USD 31.03.2020 | CHF 31.03.2019 | USD 31.03.2019 |
|---------------------------------------|-------------------|-------------------|-------------------|-------------------|
| Receivables from affiliated companies | 3,897,938 | 4,048,544 | 1,509,196 | 1,517,044 |
| Receivables from shareholders | 140,653 | 146,087 | 1,153,513 | 1,159,511 |
| Total | 4,038,591 | 4,194,631 | 2,662,709 | 2,676,555 |

3.3. Tangible fixed assets

| | CHF | USD | CHF | USD |
|---|------------|------------|------------|------------|
| | 31.03.2020 | 31.03.2020 | 31.03.2019 | 31.03.2019 |
| Computers and hardware | 57,785 | 60,018 | 54,576 | 54,860 |
| less depreciation and value adjustments | (42,027) | (43,651) | (33,719) | (33,895) |
| Total | 15,758 | 16,367 | 20,857 | 20,965 |

3.4. Accounts Payable

| | CHF 31.03.2020 | USD 31.03.2020 | CHF 31.03.2019 | USD 31.03.2019 |
|-------------------------------------|-------------------|-------------------|-------------------|-------------------|
| Liabilities to third parties | 19,901 | 20,670 | 82,926 | 83,357 |
| Liabilities to affiliated companies | 471,260 | 489,469 | 800,994 | 805,159 |
| Total | 491,161 | 510,139 | 883,920 | 888,516 |

3.5. Other current liabilities

| | CHF 31.03.2020 | USD 31.03.2020 | CHF 31.03.2019 | USD 31.03.2019 |
|---------------------|-------------------|-------------------|-------------------|-------------------|
| Third Parties | 3,427 | 3,559 | 11,906 | 11,968 |
| Liabilities for VAT | 0 | 0 | 2,659 | 2,673 |
| Total | 3,427 | 3,559 | 14,565 | 14,641 |

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2020 AND 2019



3.6. Provisions

| | CHF | USD | CHF | USD |
|---------------------------|------------|------------|------------|------------|
| | 31.03.2020 | 31.03.2020 | 31.03.2019 | 31.03.2019 |
| Provisions for Audit Fees | 24,070 | 25,000 | 29,845 | 30,000 |
| Provisions for Bonus | 1,929,015 | 2,003,547 | 1,598,620 | 1,606,933 |
| Other Provision | 300,457 | 312,065 | - | - |
| Provision for Taxes | 352,643 | 366,269 | 185,947 | 186,914 |
| Total | 2,606,185 | 2,706,881 | 1,814,412 | 1,823,847 |

3.7. Reserves from capital contributions

| | CHF | USD | CHF | USD |
|------------------|------------|------------|------------|------------|
| | 31.03.2020 | 31.03.2020 | 31.03.2019 | 31.03.2019 |
| Received in 2015 | 1'480'000 | 1'489'061 | 1'480'000 | 1'489'061 |
| Total | 1'480'000 | 1'489'061 | 1'480'000 | 1'489'061 |

Approved by ESTV

3.8 Other Expenses

Other expenses are including the current year non Swiss Corporate Income Taxes.

3.9 Extraordinary, non-recurring or prior period cost

The extraordinary, non-recurring or prior period income or cost represent the prior period Corporate Income Taxes.

3.10 Significant events occurring after the balance sheet date

There were no significant events after the balance sheet date, except for the reassignment of all employment and International Advisory Board agreements from Lupin GmbH to Lupin Management Inc. This will reduce significantly both revenue and expenses of the company going forward.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2020 AND 2019



Proposal of the Managing Officers for the appropriation of available earnings

The Managing Officers propose to the next Annual General Meeting not to transfer any amount to the general reserves. The Managing Officers also propose that the amount of CHF 914'181 shall be carried forward to the next financial year.

| in CHF | 2020 |
|---|---------|
| Annual profit | 331'947 |
| Brought forward from previous year | 582'234 |
| Reduction/allocation to legal reserves | - |
| Available earnings as per 31 March 2020 | 914'181 |
| Proposed allocation to general reserves | - |
| Balance to be carried forward | 914'181 |